

GESM2M

2013 - 2014

Master [120] in Management

At Mons - 120 credits - 2 years - Day schedule - In french
 Dissertation/Graduation Project : **YES** - Internship : **YES**
 Activities in English: **YES** - Activities in other languages : **NO**
 Activities on other sites : **optional**
 Main study domain : **Sciences économiques et de gestion**
 Organized by: **Louvain School of Management (LSM)**
 Programme code: **gesm2m** - European Qualifications Framework (EQF): 7

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GESM2M - Introduction

Introduction

This master prepares you for management positions in private and public organisations. It develops your abilities to:

- integrate the theories and concepts of management for their effective and controlled application in a professional universe;
- situate organisations in their socio-economic and institutional context, in order to understand the interdependencies between organisation and environment and translate them into management decisions;
- integrate the realities of international competition into "socially responsible" management practices.

Your profile

You:

- have a bachelor degree in economics and/or management and you wish to strengthen your managerial skills;
- you wish to be enterprising and transform initiatives into economic or social realities;
- you seek decision-making and managerial positions;
- you strive for excellence in national and international management.

Your future job

Entrepreneurial ability, the capacity to transform initiatives into economic realities, to organise these activities and ensure their continuity, to find the necessary resources and adequately combine them: these are the skills that one expects from those wishing to assume responsibilities in the management of companies.

Our graduates can be found in the highest corporate management positions, as well as in consultancy, auditing, banking, industry (production and operations management) and environmental management.

Your programme

During the course of this master, you will develop the skills necessary for mastering the complex and varied realities that companies encounter in the knowledge economy.

- you will learn to model and formalise management problems and situations;
- you will integrate the technological processes and master their application in the industrial world;
- you will strengthen your language skills by taking a part of the courses in English;
- you will be able to take a quarter of courses in one of the 130 partner universities;
- you will have the possibility, exclusive in Belgium, to be selected to complete your programme with the degree of Master's in International Management (CEMS);
- you will be able to have the opportunity to take the second master year abroad either within the framework of the IB (International Business) programme which provides for an exchange stay in a university partner and the performance of a 6-month traineeship in a company outside the European Union, or by applying for a double degree organised with our partner universities;
- you will be able to integrate the specialisation in "entrepreneurship" (CPME training) or that in environmental management;
- you will be able to expand your choice of options thanks to the offer in the areas of expertise on the two campuses of the LSM.

GESM2M - Admission

For the specific conditions of this program : refer to the French version

General and specific admission requirements for this program must be satisfied at the time of enrolling at the university..

GESM2M - Information

Learning outcomes

The two-year programme Master in Management 120 at the Louvain School of Management is mainly designed for Bachelors in Economics or Management. It aims to provide the skills and know-how which will enable them to gain management posts in private and public organisations.

There is special emphasis on the development of skills which will enable students to :

- put theories and concepts of management into effective and competent use in a professional setting ;
- put organisations into their socio-economic and institutional context in order to understand the interdependences between organisation and environment and translate them into management decisions;
- to take account of the challenges of global competition in the practical application of socially responsible management techniques.

The competency framework: A compass as a multipurpose tool. This competency framework sets common core competencies expected from all graduates of Masters in Management (120 credits) and Masters in Business Engineering (120 credits), beyond the specific disciplines of these two programmes, and the options and paths selected, by the student. It defines the exit profile of all LSM graduates. It outlines the objectives to be reached by the LSM graduates at the end of his studies, the educators objectives in determining the study programme, and indicates the student's learning programme.

For further information: www.lsmcompetencyframework.be

On successful completion of this programme, each student is able to :

1. Act consciously, aware of their responsibilities, placing human and ethical considerations at the very heart of their thinking and actions.
2. Master an active and integrated command of a multidisciplinary body of knowledge (content, methods, models, conceptual frameworks) essential to act expertly in the various areas of management.
3. Analyze and resolve problems in multidisciplinary and complex management situations using a scientific and systematic approach.
4. Innovate, develops entrepreneurial capacities and lead change.
5. Work as an interface between stakeholders with different rationales, belief systems, training, nationalities, cultures...
6. Integrate and work in a team; exercise enlightened leadership within the group.
7. Define and manage a project to completion, taking into account the objectives, resources and constraints that characterize the project environment.
8. Communicate, converse effectively and convincingly with the stakeholders.
9. Display self-knowledge and independence, able to adapt quickly to new situations and involve positively.

Teaching method

This programme, the quality of which has been recognized by external auditors in the EQUIS international accreditation procedure, has four main strengths:

Extremely wide range of specialization options

With access to over 30 functional option courses (e.g. marketing or finance) or multidisciplinary option courses (e.g. European Business, Entrepreneurship or Service Management), students can specialize in the most advanced areas of management science. They tend to strengthen this specialization by completing their dissertation and internship in the same area. These option courses are available at both LSM campuses: Louvain-la-Neuve and Mons. For the majority of the option courses, classes are held on a single day in the week to aid mobility from one campus to another.

Training which links academic knowledge and professional practice

Balanced training is provided by lecturers who are also active researchers in their fields and professionals specially selected for their experience and widely renowned expertise. All students have the opportunity to complete a 60-day internship in a company and to write their dissertation on an issue or task identified during this internship, in the form of a project dissertation. Links with business are very much a part of the course, both in formal lectures as well as the extra-curricular activities organised by the School's Corporate Unit.

Teaching methods based on active learning and development of multidisciplinary skills

Teaching methods are almost always geared towards problem solving, collaborative learning (case studies, projects, problems, simulations) and independence. This is also reflected in the compulsory reading lists, theoretical work and lectures where there is a balance between continuous assessment and final assessment of a course and between individual and group assessments.

Strong international outlook

The international outlook is mainly due to a particularly wide network of over 130 exchange partners, exclusive access in Belgium to the Master's degree in International Management organised by CEMS and the possibility of gaining a double degree.

Evaluation

Various assessment methods are used on this programme:

- **continuous assessment of work/learning of each group of students** - public presentations, debates, written reports;
- **individual assessment** - exams, mission or internship report,... in which critical review and integration in a work group are assessed.

For additional information on assessment methods, see the course description by clicking on the title.

Mobility and/or Internationalisation outlook

This Master contains some strong international links:

1. the programme offers many courses in English and there is the possibility for a non-French speaker, to follow the entire course in English.
2. it is possible to spend a semester abroad (30 credits) ([exchange programs](#)) at a location from a list of more than 130 universities renowned [throughout the world](#) for their management programmes.
3. exclusive access in Belgium to the Master's degree in International Management organized by the [CEMS](#) Global Alliance in Management Education, as well as exclusive access to the [PIM](#) network (Partnership in International Management - an international business school network).
4. the opportunity to spend the second year abroad with the [IB](#) (International Business) programme, an exchange programme in one of the LSM partner universities and a 6-month internship in a company in a non European Country.
5. the possibility for selected students to gain a [double degree](#) by spending the first year of Master Studies at the LSM and another year at one of the LSM's partner Universities.

Possible trainings at the end of the programme

Masters complémentaires accessibles : master complémentaire en gestion des transports et master complémentaire en gestion des risques financiers sur le site des Facultés universitaires St Louis.

Formation doctorale accessible : doctorat en sciences de gestion

GESM2M - Contacts

Curriculum Management

Entite de la structure BLSM

Sigle	BLSM
Dénomination	Commission des bacheliers en sciences de gestion et en ingéniorat de gestion (UCL-Mons)
Adresse	Chaussée de Binche, 151 bte M1.01.01 7000 Mons Tél 065 323362 - Fax 065 323500
Secteur	Secteur des sciences humaines (SSH)
Faculté	Louvain School of Management (LSM)
Commission de programme	Commission des bacheliers en sciences de gestion et en ingéniorat de gestion (UCL-Mons) (BLSM)

Academic Supervisor : [Isabelle Platten](#)

Président de jury : **Paul Belleflamme**

Secrétaire de jury : **Patrick Scarmure**

Usefull Contacts

Information pour les futurs étudiants : **Emmanuelle Petit**

GESM2M - Detailed programme

Programme structure

The 120 Master's degree in Business Engineering includes the following four elements:

- Core subjects worth 30 credits, including the dissertation (20 credits), a course on corporate social responsibility (5 credits) as well as a seminar on topical issues in economics and management (5 credits).
- A professional focus worth 30 credits, with in-depth study of the distinctive disciplines of the engineer: quantitative methods, technology, information systems, innovation and project management. The professional focus also includes a work placement (10 credits) which may be linked to an issue dealt with in the dissertation.
- Two option courses worth 15 credits, each made up of three courses. These option courses enable students to specialise in one or two fields of management, either in a particular discipline or in a multidisciplinary field. Certain option courses are entirely or partly in English whilst others are only in French. The language of the course title indicates the language of instruction. Students may take any of the option courses which are available at the campuses of the Louvain School of Management : Louvain-la-Neuve and Mons. In all, over 20 different option courses are available to students in business engineering at the Louvain School of Management.
- An international exchange worth 30 credits, during which students have the opportunity to take courses in one of the 130 universities who are partners of the Louvain School of Management. Students who do not wish to go abroad may instead take an option course worth 15 credits and 3 courses worth 5 credits each.

The first year of the Master's degree is devoted exclusively to courses in the professional focus and the core subjects, in addition to the two option courses. In the second year, students may do their international exchange in the first semester as the second semester is devoted to the work placement and the dissertation.

The Louvain School of Management also provides students on the 120 hours Masters programmes five different areas of training which can be accessed after they have been selected:

- Community of European Management Schools (CEMS) Master in International Management (MIM)

The Louvain School of Management is the sole partner in Belgium of this network which, for the last few years, has brought together the best European management schools and various partners from outside Europe. This elite programme is designed to train future leaders of multinational and global companies.

- Inter-faculty programme : Creation of Small and Medium Enterprises (CPME - Création des Petites et Moyennes Entreprises)

This programme brings together students from different faculties at UCL and provides them with the analytical tools to help them understand business processes, start or take on businesses of different kinds and to develop business projects within existing organisations.

- International Business programme (IB)

This programme is designed for students who wish to pursue an international career. Through an exchange of courses and a 6-month work placement abroad in a multinational company, it promotes an open-minded approach, intercultural awareness, adaptability and pro-activity, all of which are vital for work in an international context.

- Double degree

By gaining 60 credits from courses at UCL, 60 credits from one of the following partner universities and a dissertation worth 20 credits common to both institutions, students are awarded two degrees, one from the Catholic University of Louvain and the other from the partner university:

Aalto University (Helsinki, Finland)

Universität zu Köln (Cologne, Germany)

Egade (Mexico)

Norwegian School of Economics and Business Administration (Bergen, Norway)

Universidade de NOVA de Lisboa (Lisbon, Portugal)

Vytautas Magnus University (Kaunas, Lithuania)

- The Master in Management, "Financial Management Track" and the double degree LSM-ICHEC -->

Whatever the focus or the options chosen, the programme of this master shall totalize 120 credits, spread over two years of studies each of 60 credits.

Core study

> [Tronc commun](#) [en-prog-2013-gesm2m-mgesm600t.html]

> [Professional focus](#) [en-prog-2013-gesm2m-mgesm210s]

Options courses

> [Liste des options MONS](#) [en-prog-2013-gesm2m-mgesm219r.html]

> [MONS - Marketing decisions](#) [en-prog-2013-gesm2m-mingm201o.html]

> [MONS - Marketing 2 : Marketing & Consumer](#) [en-prog-2013-gesm2m-mingm202o.html]

- > MONS - Marketing communication [en-prog-2013-gesm2m-mingm210o.html]
- > MONS - Asset Management [en-prog-2013-gesm2m-mingm203o.html]
- > MONS - Finance 2 : Risk Management [en-prog-2013-gesm2m-mingm204o.html]
- > ICHEC - CFA : Advanced Financial Analysis [en-prog-2013-gesm2m-liag228o.html]
- > MONS - Audit & Accounting I [en-prog-2013-gesm2m-mgesm205o.html]
- > MONS - Audit & Accounting II [en-prog-2013-gesm2m-mgesm206o.html]
- > MONS - Audit & Accounting III [en-prog-2013-gesm2m-mgesm212o.html]
- > MONS - Audit & Accounting IV [en-prog-2013-gesm2m-mgesm213o.html]
- > MONS - Supply Chain : Logistics and Transportation [en-prog-2013-gesm2m-mingm209o.html]
- > Liste des options LLN [en-prog-2013-gesm2m-mgesm220r.html]
 - > LLN - Finance 1 : Asset Management [en-prog-2013-gesm2m-liag261o.html]
 - > LLN - Finance 2 : Governance and control [en-prog-2013-gesm2m-liag212o.html]
 - > LLN - Finance 3 : Corporate Finance [en-prog-2013-gesm2m-liag213o.html]
 - > LLN - Finance 4 : Risk Management [en-prog-2013-gesm2m-liag214o.html]
 - > LLN - Strategic Marketing [en-prog-2013-gesm2m-liag210o.html]
 - > LLN - Human Resources and organisations 1 [en-prog-2013-gesm2m-liag250o.html]
 - > LLN - Human Resources and organisations II [en-prog-2013-gesm2m-liag251o.html]
 - > LLN - European Business I [en-prog-2013-gesm2m-liag231o.html]
 - > LLN - European Business II [en-prog-2013-gesm2m-liag232o.html]
 - > LLN - Economics of Strategy and Innovation [en-prog-2013-gesm2m-liag282o.html]
 - > LLN - Ethics in Business : Corporate Social Responsibility (CSR) [en-prog-2013-gesm2m-liag263o.html]
 - > LLN - Special Issues Marketing [en-prog-2013-gesm2m-liag260o.html]
 - > LLN - Management Research [en-prog-2013-gesm2m-liag350o.html]
 - > LLN - International Business [en-prog-2013-gesm2m-liag254o.html]
 - > LLN - Innovation 2 : Innovation in the Knowledge Economy [en-prog-2013-gesm2m-liag227o.html]
 - > LLN - E-Business [en-prog-2013-gesm2m-liag253o.html]
 - > LLN - Sourcing and Procurement : GSK Biologicals Partnership [en-prog-2013-gesm2m-liag252o.html]
- > Liste des options NAMUR [en-prog-2013-gesm2m-mgesm221r.html]
 - > NAMUR - Finance 1 : National and International financial markets [en-prog-2013-gesm2m-ninge234o.html]
 - > NAMUR - Finance 2 : Financial markets and Financial asset Management [en-prog-2013-gesm2m-ninge235o.html]
 - > NAMUR - Marketing 1 : Concepts, methods and strategies [en-prog-2013-gesm2m-ninge236o.html]
 - > NAMUR - Marketing 2 : Marketing-mix decisions [en-prog-2013-gesm2m-ninge237o.html]
 - > NAMUR - Management Services 1 : Functional Aspects [en-prog-2013-gesm2m-ninge238o.html]
 - > NAMUR - Management Services 2 : Cross-cutting Aspects [en-prog-2013-gesm2m-ninge249o.html]

Special programs

- > Master in International Management (CEMS MIM) [en-prog-2013-gesm2m-liag231r.html]
- > LLN - Track CFA : Financial Management [en-prog-2013-gesm2m-liag235r.html]

Programme by subject

Core courses

- Mandatory
 △ Courses not taught during 2013-2014
 ⊕ Periodic courses taught during 2013-2014
- ⊗ Optional
 ⊖ Periodic courses not taught during 2013-2014
 † Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
○ MGEST2107	Corporate Social Responsibility	Laurent Ledoux, Vincent Truyens	30h	5 Credits	2q	x	
○ MANGL2163	Advanced English 1	N.	0h+30h	2.5 Credits	1+2q	x	
○ Deuxième langue au choix (2.5 credits)							
⊗ MNEER2164	Advanced Dutch 1	N.	0h+30h	2.5 Credits	1+2q	x	
⊗ MESPA2165	Advanced Spanish 1	N.	0h+30h	2.5 Credits	1+2q	x	
○ Mémoire (20 credits)							
○ MGEST2204	Mémoire M120	N.		18 Credits			x
○ MGEST2301	Séminaire d'accompagnement au mémoire	Ingrid Poncin	30h	2 Credits			x
○ ECHANGE ou COURS AU CHOIX (30 credits)							
⊗ Coursus avec échange (30 credits)							
○	ECHANGE	N.		30 Credits			x
⊗ Coursus sans échange (30 credits)							
<i>Si l'étudiant ne réalise pas d'échange international, il devra choisir une troisième option et suivre les 15 crédits de cours ci-dessous.</i>							
○ MGEST2207	International Business Strategy	Fabian Seunier	30h	5 Credits	1q		x
○ MSHUM2201	HR Competencies	André Boussard	15h+30h	5 Credits	1q		x
○ MANGL2236	Advanced English 2	Guy Monfort	0h+30h	2.5 Credits	1+2q		x
○ Deuxième langue au choix (2.5 credits)							
⊗ MNEER2238	Advanced Dutch 2	N.	0h+30h	2.5 Credits	1+2q		x
⊗ MESPA2237	Advanced Spanish 2	Michèle Ballez	0h+30h	2.5 Credits	1+2q		x
○	3ème option	N.		15 Credits			x

Professional focus

○ Mandatory

△ Courses not taught during 2013-2014

⊕ Periodic courses taught during 2013-2014

⊗ Optional

⊖ Periodic courses not taught during 2013-2014

⊞ Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
○ MGEST2109	Finance d'entreprise	Catherine D'Hondt	30h	5 Credits	1q	x	
○ MGEST2111	Management des organisations	Gaëtan Bonny, Laurent Taskin (coord.)	30h	5 Credits	1q	x	
○ MGEST2101	Contrôle des performances	Anne-Catherine Provost	30h	5 Credits	2q	x	
○ MGEST2104	Strategic Marketing	Caroline Ducarroz	30h	5 Credits	1q	x	
○ MGEST2300	Séminaire d'accompagnement au stage	Catherine D'Hondt, Isabelle Platten (coord.)	30h	2 Credits			x
○ MGEST2205	Stage	N.		8 Credits			x

Options

Deux options devront être choisies parmi les options proposées à Mons, LLN et Namur. L'étudiant devra ensuite choisir entre un échange international (30 crédits) ou une troisième option et 3 cours supplémentaires à 5 crédits chacun.

Liste des options MONS

- > MONS - Marketing decisions [en-prog-2013-gesm2m-mingm201o]
- > MONS - Marketing 2 : Marketing & Consumer [en-prog-2013-gesm2m-mingm202o]
- > MONS - Marketing communication [en-prog-2013-gesm2m-mingm210o]
- > MONS - Asset Management [en-prog-2013-gesm2m-mingm203o]
- > MONS - Finance 2 : Risk Management [en-prog-2013-gesm2m-mingm204o]
- > ICHEC - CFA : Advanced Financial Analysis [en-prog-2013-gesm2m-liag228o]
- > MONS - Audit & Accounting I [en-prog-2013-gesm2m-mgesm205o]
- > MONS - Audit & Accounting II [en-prog-2013-gesm2m-mgesm206o]
- > MONS - Audit & Accounting III [en-prog-2013-gesm2m-mgesm212o]
- > MONS - Audit & Accounting IV [en-prog-2013-gesm2m-mgesm213o]
- > MONS - Supply Chain : Logistics and Transportation [en-prog-2013-gesm2m-mingm209o]

Liste des options LLN

- > LLN - Finance 1 : Asset Management [en-prog-2013-gesm2m-liag261o]
- > LLN - Finance 2 : Governance and control [en-prog-2013-gesm2m-liag212o]
- > LLN - Finance 3 : Corporate Finance [en-prog-2013-gesm2m-liag213o]
- > LLN - Finance 4 : Risk Management [en-prog-2013-gesm2m-liag214o]
- > LLN - Strategic Marketing [en-prog-2013-gesm2m-liag210o]
- > LLN - Human Resources and organisations 1 [en-prog-2013-gesm2m-liag250o]
- > LLN - Human Resources and organisations II [en-prog-2013-gesm2m-liag251o]
- > LLN - European Business I [en-prog-2013-gesm2m-liag231o]
- > LLN - European Business II [en-prog-2013-gesm2m-liag232o]
- > LLN - Economics of Strategy and Innovation [en-prog-2013-gesm2m-liag282o]
- > LLN - Ethics in Business : Corporate Social Responsibility (CSR) [en-prog-2013-gesm2m-liag263o]
- > LLN - Special Issues Marketing [en-prog-2013-gesm2m-liag260o]
- > LLN - Management Research [en-prog-2013-gesm2m-liag350o]
- > LLN - International Business [en-prog-2013-gesm2m-liag254o]
- > LLN - Innovation 2 : Innovation in the Knowledge Economy [en-prog-2013-gesm2m-liag227o]
- > LLN - E-Business [en-prog-2013-gesm2m-liag253o]
- > LLN - Sourcing and Procurement : GSK Biologicals Partnership [en-prog-2013-gesm2m-liag252o]

Liste des options NAMUR

- > NAMUR - Finance 1 : National and International financial markets [en-prog-2013-gesm2m-ninge234o]
- > NAMUR - Finance 2 : Financial markets and Financial asset Management [en-prog-2013-gesm2m-ninge235o]
- > NAMUR - Marketing 1 : Concepts, methods and strategies [en-prog-2013-gesm2m-ninge236o]
- > NAMUR - Marketing 2 : Marketing-mix decisions [en-prog-2013-gesm2m-ninge237o]
- > NAMUR - Management Services 1 : Functional Aspects [en-prog-2013-gesm2m-ninge238o]
- > NAMUR - Management Services 2 : Cross-cutting Aspects [en-prog-2013-gesm2m-ninge249o]

LISTE DES OPTIONS MONS

MONS - MARKETING DECISIONS [15.0]

● Mandatory

△ Courses not taught during 2013-2014

⊕ Periodic courses taught during 2013-2014

⊗ Optional

⊙ Periodic courses not taught during 2013-2014

‡ Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

					Year	
					1	2
● MGEST2125	Distribution	Caroline Ducarroz, Ingrid Poncin	30h	5 Credits	1q	x x

						Year	
						1	2
○ MGEST2167	Equity and Fixed Income	Mikael Petitjean, Isabelle Platten	30h	5 Credits	1q	x	x
○ MGEST2161	Portfolio Management	Mikael Petitjean	30h	5 Credits	1q	x	x

MONS - FINANCE 2 : RISK MANAGEMENT [15.0]

- Mandatory
 △ Courses not taught during 2013-2014
 ⊕ Periodic courses taught during 2013-2014
 ☒ Optional
 ⊖ Periodic courses not taught during 2013-2014
 † Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Incompatible with the option "Finance 4 : Risk Management" in Louvain-la-Neuve.

						Year	
						1	2
○ MGEST2160	Risk Management and Financial Institutions	Isabelle Platten	30h	5 Credits	2q	x	
○ MGEST2164	Derivative Securities	Isabelle Platten	30h	5 Credits	2q	x	

○ Specific courses - 1 course among : (5 credits)

☒ MGEST2141A	IAS & IFRS - Partie I	N.	30h	5 Credits	2q	x	
☒ MGEST2165	Case Studies in Finance	Catherine D'Hondt (coord.), Mikael Petitjean, Xavier Piret (compensates Mikael Petitjean)	30h	5 Credits	2q	x	

ICHEC - CFA : ADVANCED FINANCIAL ANALYSIS [15.0]

- Mandatory
 △ Courses not taught during 2013-2014
 ⊕ Periodic courses taught during 2013-2014
 ☒ Optional
 ⊖ Periodic courses not taught during 2013-2014
 † Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This option (co-organised LSM-ICHEC) must be followed at ICHEC at Brussels.

						Year	
						1	2
○ LICHE2210	Econometrics and forecasting	N.	30h	5 Credits	1q		x
○ LICHE2230	Advanced Financial Analysis and Reporting	N.	30h	5 Credits	1q		x
○ LICHE2240	Ethics in Finance	N.	30h	5 Credits	1q		x

MONS - AUDIT & ACCOUNTING I [15.0]

○ Mandatory

△ Courses not taught during 2013-2014

⊕ Periodic courses taught during 2013-2014

⊗ Optional

⊖ Periodic courses not taught during 2013-2014

‡ Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
○ MGEST2136	Contrôle interne et gestion des risques	Bénédicte Vessié	45h	5 Credits	1q	x	x
○ MGEST2138	Fichiers comptables et contrôle des comptabilités informatisées	Dominique Helbois	45h	2 Credits	1q	x	x
○ MGEST2140	Droit comptable	Yvan Stempniewsky	45h	4 Credits	1q	x	x

○ Specific course - 1 course among :

Students who choose "Audit & Accounting I" option must take the course "Règles d'évaluation" except students holding a Bachelor in Accounting who have to take "Fiscalité internationale".

⊗ MGEST2139	Règles d'évaluation	Anne-Catherine Provost	30h+15h	4 Credits	1q	x	
⊗ MGEST2151	Fiscalité internationale	Frédéric Janssen	30h+15h	4 Credits	1q	x	

MONS - AUDIT & ACCOUNTING II [15.0]

○ Mandatory

△ Courses not taught during 2013-2014

⊕ Periodic courses taught during 2013-2014

⊗ Optional

⊖ Periodic courses not taught during 2013-2014

‡ Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Prerequisites : "Audit & Accounting I" option.

						Year	
						1	2
○ MDROI2143	Droit des sociétés approfondi et gouvernance d'entreprise	Werner Derijcke	30h	3 Credits	2q	x	
○ MGEST2141	IAS and IFRS	Yvan Stempniewsky	45h	6 Credits	2q	x	
○ MGEST2142	Normes comptables internationales de consolidation	Bénédicte Vessié	45h	6 Credits	2q	x	

MONS - AUDIT & ACCOUNTING III [15.0]

○ Mandatory

△ Courses not taught during 2013-2014

⊕ Periodic courses taught during 2013-2014

⊗ Optional

⊖ Periodic courses not taught during 2013-2014

‡ Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Prerequisites : "Audit & Accounting I and II"

						Year	
						1	2
○ MGEST2209	Aspects légaux et normatifs du contrôle	Alain Guillaume	30h	3 Credits	1q		x
○ MGEST2210	Audit et compétences professionnelles	Bénédicte Vessié	60h	6 Credits	1q		x
○ MGEST2211	Ethique des professions comptables	Alain Guillaume	30h	3 Credits	1q		x
○ MGEST2212	Normes d'audit internationales	Bénédicte Vessié	30h	3 Credits	1q		x

MONS - AUDIT & ACCOUNTING IV [15.0]

- Mandatory Optional
 Courses not taught during 2013-2014 Periodic courses not taught during 2013-2014
 Periodic courses taught during 2013-2014 Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Option for students enrolled in Audit (programme worth 135 credits)

						Year	
						1	2
<input type="radio"/> MDROI2144	Droit de l'entreprise en difficulté	Raphaël Gevers	30h	5 Credits	2q		x
<input type="radio"/> MQANT1325	Gestion de données informatisées	François Fouss	30h+15h	4 Credits	1q		x
<input type="radio"/> MGEST2220	Impôt des sociétés	Jean Thilmany	30h	6 Credits	1q		x

MONS - SUPPLY CHAIN : LOGISTICS AND TRANSPORTATION [15.0]

- Mandatory Optional
 Courses not taught during 2013-2014 Periodic courses not taught during 2013-2014
 Periodic courses taught during 2013-2014 Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
<input type="radio"/> MGEST2240	Economy of the transports	Per Joakim Agrell, Philippe Chevalier, Bart Jourquin	30h	5 Credits	1q	x	
<input type="radio"/> MGEST2241	Logistic and Supply Chain Management	Jean-Sébastien Tancrez	30h	5 Credits	1q	x	
<input type="radio"/> MGEST2242	Modélisation des flux	Constantin Blome, Bart Jourquin, Mathieu Van Vyve	30h	5 Credits	1q	x	

LISTE DES OPTIONS LLN**LLN - FINANCE 1 : ASSET MANAGEMENT [15.0]**

- Mandatory Optional
 Courses not taught during 2013-2014 Periodic courses not taught during 2013-2014
 Periodic courses taught during 2013-2014 Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Incompatible with the option "Asset Management" at Mons.

						Year	
						1	2
<input type="radio"/> LLSMS2212	Portfolio Management	Christophe Dispas	30h	5 Credits	2q	x	x
<input type="radio"/> LLSMS2213	Equity & Fixed Income	Bruno Colmant, Leonardo Iania	30h	5 Credits	1q	x	x
o 1 course among: (5 credits)							
<input checked="" type="checkbox"/> LLSMS2012	National and International Markets (in French)	Hervé Van Oppens	30h	5 Credits	1q	x	x
<input checked="" type="checkbox"/> LLSMS2017	International Accounting Standards (in English)	Bruno Colmant	30h	5 Credits	1q	x	x

LLN - FINANCE 2 : GOVERNANCE AND CONTROL [15.0]

● Mandatory

△ Courses not taught during 2013-2014

⊕ Periodic courses taught during 2013-2014

⊗ Optional

⊖ Periodic courses not taught during 2013-2014

‡ Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

3 courses among :

						Year	
						1	2
⊗ LLSMS2090	Auditing (in English)	Gerrit Sarens	30h	5 Credits	1q	x	x
⊗ LLSMS2017	International Accounting Standards (in English)	Bruno Colmant	30h	5 Credits	1q	x	x
⊗ LLSMS2018	European Corporate Governance (in English)	Karine Cerrada Cristia (coord.), Philippe Lambrecht	30h	5 Credits	1q	x	x
⊗ LLSMF2016	Performance Management (in French) <i>May not be taken with LLSMF2001 - Management Control</i>	Yves De Rongé	30h	5 Credits	1q	x	x
⊗ LLSMF2009	Taxation (in French)	Marcel Gérard	30h	5 Credits	1q	x	x

LLN - FINANCE 3 : CORPORATE FINANCE [15.0]

● Mandatory

△ Courses not taught during 2013-2014

⊕ Periodic courses taught during 2013-2014

⊗ Optional

⊖ Periodic courses not taught during 2013-2014

‡ Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
● LLSMS2010	Corporate Finance (in French)	Ilham Riachi	30h	5 Credits	2q	x	x
● 2 courses among: (10 credits)							
⊗ LLSMS2013	Advanced Corporate Finance (in English)	Luc Keuleneer	30h	5 Credits	2q	x	x
⊗ LLSMS2014	Entrepreneurial finance (in English)	Philippe Grégoire	30h	5 Credits	2q	x	x
⊗ LLSMF2008	Business Law (in French)	Henri Culot	30h	5 Credits	2q	x	x

LLN - FINANCE 4 : RISK MANAGEMENT [15.0]

● Mandatory

△ Courses not taught during 2013-2014

⊕ Periodic courses taught during 2013-2014

⊗ Optional

⊖ Periodic courses not taught during 2013-2014

‡ Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Incompatible with the option "Risk Management" at Mons.

						Year	
						1	2
● LLSMS2019	Risk Management of Financial Institutions (Part 1) (in English)	Luc Henrard	30h	5 Credits	2q	x	x
● LLSMS2020	Risk Management of Financial Institutions (Part 2) (in English)	Luc Henrard	30h	5 Credits	2q	x	x

Year

1 2

o 1 course among: (5 credits)

⊗ LDROP2032	Law of Financial Products <i>Restricted Access</i>	Matthieu Duplat, Philippe Lambrecht (compensates Gaëthane Schaecken Willemaers), Gaëthane Schaecken Willemaers	30h	5 Credits	2q	x	x
⊗ LDROP2033	Banking law <i>Restricted Access</i>	André-Pierre André- Dumont, Denis Philippe	30h	5 Credits	2q	x	x
⊗ LLSMS2108	International Financial Management (in English)	Denis Knaepen	30h	5 Credits	2q	x	x
⊗ LLSMS2215	Derivative Securities	Leonardo Iania	30h	5 Credits	1q	x	x

LLN - STRATEGIC MARKETING [15.0]

○ Mandatory

△ Courses not taught during 2013-2014

⊕ Periodic courses taught during 2013-2014

⊗ Optional

⊖ Periodic courses not taught during 2013-2014

‡ Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

○ LLSMS2000	Studies and markets models (in French)	Nicolas Kervyn de Meerendré, Marie-Paule Kestemont	30h	5 Credits	1q	x	x
○ LLSMS2001	Consumer's behaviour (in French)	Gordy Pleyers, Valérie Swaen	30h	5 Credits	1q	x	x
○ LLSMS2002	International Marketing (in French)	Nicolas Lambert (compensates Isabelle Schuiling), Isabelle Schuiling	30h	5 Credits	1q	x	x

LLN - HUMAN RESOURCES AND ORGANISATIONS 1 [15.0]

○ Mandatory

△ Courses not taught during 2013-2014

⊕ Periodic courses taught during 2013-2014

⊗ Optional

⊖ Periodic courses not taught during 2013-2014

‡ Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

○ LLSMS2070	Organizational Diagnostic (in French)	Evelyne Léonard, Anne Rousseau (compensates Evelyne Léonard)	30h	5 Credits	1q	x	x
○ LLSMS2072	Clinical Sociology of work (in French)	Thomas Périlleux	30h	5 Credits	1q	x	x
○ LLSMS2074	Contemporary Issues in Human Resources (in French)	Patrice Gobert, Estelle Morin, null SOMEBODY	30h	5 Credits	1q	x	x

LLN - HUMAN RESOURCES AND ORGANISATIONS II [15.0]

● Mandatory

△ Courses not taught during 2013-2014

⊕ Periodic courses taught during 2013-2014

⊗ Optional

⊖ Periodic courses not taught during 2013-2014

‡ Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

3 courses among :

						Year	
						1	2
⊗ LLSMS2073	Human Resources Strategic Management (in French)	Nathalie Delobbe	30h	5 Credits	2q	x	x
⊗ LLSMS2071	Organizational Behaviour (in French)	Nathalie Delobbe	30h	5 Credits	2q	x	x
⊗ LLSMS2075	Awareness of group dynamics (in French) <i>Restricted access. Selection at the beginning of the academic year. See iCampus for access conditions.</i>	Patrice Gobert, Pierre Meurens	30h	5 Credits	2q	x	x
⊗ LLSMF2007	Change Management (in French)	Alain Vas	30h	5 Credits	2q	x	x
⊗ LLSMS2063	Industrial Relations in Europe (in English)	Evelyne Léonard	30h	5 Credits	2q	x	x

LLN - EUROPEAN BUSINESS I [15.0]

● Mandatory

△ Courses not taught during 2013-2014

⊕ Periodic courses taught during 2013-2014

⊗ Optional

⊖ Periodic courses not taught during 2013-2014

‡ Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
● LLSMS2060	European Economic Policy (in English)	Jean-Christophe Defraigne, Didier Reynders	30h	5 Credits	1q	x	x
● LLSMS2061	Corporate Strategy in Europe (in English)	Benoît Gailly	30h	5 Credits	1q	x	x

○ 1 course among :

⊗ LLSMS2017	International Accounting Standards (in English)	Bruno Colmant	30h	5 Credits	1q	x	x
⊗ LLSMS2018	European Corporate Governance (in English)	Karine Cerrada Cristia (coord.), Philippe Lambrecht	30h	5 Credits	1q	x	x
⊗ LECON2864	Regulation: Theory and Practice <i>At Namur University (UNamur)</i>	N.	30h	5 Credits	1q	x	x

LLN - EUROPEAN BUSINESS II [15.0]

● Mandatory

△ Courses not taught during 2013-2014

⊕ Periodic courses taught during 2013-2014

⊗ Optional

⊖ Periodic courses not taught during 2013-2014

‡ Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

3 courses among :

						Year	
						1	2
⊗ LLSMS2065	Seminar in Cross Cultural Competences and Management (in English) <i>CEMS and IB students have priority on this course. Restricted access for European Business students, only with the approval of the Professor : see iCampus for access conditions.</i>	Ina Aust-Gronarz, Marie-Thérèse Claes, Sunita Malhotra	30h	5 Credits	2q	x	x

							Year	
							1	2
⊗ LLSMS2062	European Business (in English)	Jean-Christophe Defraigne	30h	5 Credits	2q		x	x
⊗ LLSMS2063	Industrial Relations in Europe (in English)	Evelyne Léonard	30h	5 Credits	2q		x	x
⊗ LLSMS2064	European Public Affairs (in English)	N.	30h	5 Credits	2q		x	x

LLN - ECONOMICS OF STRATEGY AND INNOVATION [15.0]

● Mandatory

△ Courses not taught during 2013-2014

⊕ Periodic courses taught during 2013-2014

⊗ Optional

⊖ Periodic courses not taught during 2013-2014

‡ Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

3 courses among :

							Year	
							1	2
⊗ LECON2372	Economics of Competition Policy	Elisabeth Van Hecke	30h	5 Credits	1q		x	x
⊗ LLSMS2041	Economics of Innovation (in English)	Paul Belleflamme	30h	5 Credits	1q		x	x
⊗ LECON2864	Regulation: Theory and Practice <i>At Namur University (FUNDP)</i>	N.	30h	5 Credits	1q		x	x
⊗ LECON2370	Industrial Organization and Competition Policy <i>Prerequisite : LECGE1330 - Industrial Organization or equivalent course.</i>	Mathieu Parenti	30h	5 Credits	1q		x	x

LLN - ETHICS IN BUSINESS : CORPORATE SOCIAL RESPONSIBILITY (CSR) [15.0]

● Mandatory

△ Courses not taught during 2013-2014

⊕ Periodic courses taught during 2013-2014

⊗ Optional

⊖ Periodic courses not taught during 2013-2014

‡ Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

							Year	
							1	2
● LLSMS2222	Research Seminar in Corporate Social Responsibility (in English)	Ina Aust-Gronarz, Mikael Petitjean, Valérie Swaen, Claude Verstraete	30h	5 Credits	2q		x	x

○ 2 courses among :

⊗ LECON2340	Economy and society	Isabelle Ferreras	30h	5 Credits	2q		x	x
⊗ LSPRI2225	Publics policies of Sustainability in the European Union	David Aubin	30h	5 Credits	2q		x	x
⊗ LFSA2202	Ethics and ICT	Axel Gosseries, Olivier Pereira	30h	5 Credits	2q		x	x
⊗ LCPME2005	Social Entrepreneurship	Sophie Bacq	30h	5 Credits			x	x

LLN - SPECIAL ISSUES MARKETING [15.0]

- Mandatory
 Courses not taught during 2013-2014
 Periodic courses taught during 2013-2014

- Optional
 Periodic courses not taught during 2013-2014
 Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

3 courses among :

						Year		
						1	2	
<input type="checkbox"/>	LLSMS2003	Brand Management (in English)	Isabelle Schuiling	30h	5 Credits	2q	x	x
<input type="checkbox"/>	LLSMS2004	Business to Business marketing (in French)	Baudouin Meunier	30h	5 Credits	2q	x	x
<input type="checkbox"/>	LLSMS2005	Advanced research methods in Marketing (in French) <i>Prerequisites: LLSMS2000 - Studies and market models or EGESB333 - Etudes de marché (Namur) or MGEST1319 - Marketing 2 (Mons) or equivalent</i>	Marie-Paule Kestemont	30h	5 Credits	2q	x	x
<input type="checkbox"/>	LLSMS2006	Strategic Communication (in English)	Jacques François	30h	5 Credits	2q	x	x
<input type="checkbox"/>	LLSMS2007	E-Marketing (in English)	Anne-Cécile Jeandrain	30h	5 Credits	2q	x	x

LLN - MANAGEMENT RESEARCH [15.0]

- Mandatory
 Courses not taught during 2013-2014
 Periodic courses taught during 2013-2014

- Optional
 Periodic courses not taught during 2013-2014
 Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This option is designed to prepare students who eventually wish to do a doctorate.

						Year		
						1	2	
<input type="radio"/>	LLSMA2001	Epistemology of management (in English)	Matthieu de Nanteuil	30h	5 Credits	2q	x	x
<input type="radio"/>	LLSMA2002	Quantitative Research Methods (in English)	Philippe Chevalier, Assaad El Akremi	30h	5 Credits	2q	x	x
<input type="radio"/>	LLSMA2004	Qualitative Research Methods (in French)	Alain Decrop, Delphine Dion	30h	5 Credits	2q	x	x

LLN - INTERNATIONAL BUSINESS [15.0]

- Mandatory
 Courses not taught during 2013-2014
 Periodic courses taught during 2013-2014

- Optional
 Periodic courses not taught during 2013-2014
 Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This option is only available for students selected for "IB programme". This option is compulsory for IB Students as well as exchange and the IB Internship.

						Year		
						1	2	
<input type="radio"/>	LLSMS2065	Seminar in Cross Cultural Competences and Management (in English) <i>CEMS and IB students have priority on this course. Restricted access for European Business students</i>	Ina Aust-Gronarz, Marie-Thérèse Claes, Sunita Malhotra	30h	5 Credits	2q	x	

IB Courses to be chosen (5 credits)

1 course among (5 credits):

<input type="checkbox"/>	LLSMS2111	International Business (in English)	Christophe Brognaux, Sunita Malhotra, Frédéric Pouchain	30h	5 Credits	2q	x	
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						Year	
						1	2
⌘ LLSMS2108	International Financial Management (in English)	Denis Knaepen	30h	5 Credits	2q	x	
⌘ LLSMS2109	International Marketing Management (in English)	Isabelle Schuiling	30h	5 Credits	2q	x	
⌘ LLSMS2062	European Business (in English)	Jean-Christophe Defraigne	30h	5 Credits	2q	x	

o Opening Courses (5 credits)

1 opening course from the list below.

⌘ LASI1301	Analysis of Contemporary Chinese Society I	N.	30h	5 Credits	1q	⊗	x
⌘ LASI2302	Analysis of contemporary Chinese society	N.	30h	5 Credits	2q	⊗	x
⌘ LASI2303	Analysis of contemporary Japanese society	Kanako Goto	30h	5 Credits	2q		x
⌘ LEUSL2031	European economic policies	Marcel Gérard	30h	5 Credits	2q		x
⌘ LDVLP2640	Socio-economic analysis of the Arab world	Vincent Legrand	30h	5 Credits	2q		x
⌘ LDVLP2630	Socio-economic analysis of Latin America	Isabel Yépez Del Castillo	30h	5 Credits	1+2q		x
⌘ LDVLP2625	Socio-economic analysis of Africa	Philippe De Leener	30h	5 Credits	1q		x

LLN - INNOVATION 2 : INNOVATION IN THE KNOWLEDGE ECONOMY [15.0]

- Mandatory
 △ Courses not taught during 2013-2014
 ⊕ Periodic courses taught during 2013-2014
- ⊗ Optional
 ⊙ Periodic courses not taught during 2013-2014
 † Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
○ LLSMS2374	Economics of the Internet (in English)	Paul Belleflamme	30h	5 Credits	2q	x	x

○ 2 courses among :

⊗ LLSMS2115	E-Management (in English)	Olivier de Broqueville	30h	5 Credits	2q	x	x
⊗ LLSMF2011	Knowledge Management (in English)	Françoise de Viron	30h	5 Credits	2q	x	x
⊗ LDROP2102	In-depth study of questions on intellectual property rights	Alain Strowel	30h	5 Credits	2q	x	x
⊗ LDROP2101	Economic Aspects of Intellectual Property	Dominique Kaesmacher, Alain Strowel, François Wéry	30h	5 Credits	2q	x	x
⊗ LLSMF2107	Strategic Management of Information Systems (in English)	Philippe Guillaume, Jean Vanderdonck (coord.)	30h	5 Credits	2q	x	x

LLN - E-BUSINESS [15.0]

- Mandatory
 △ Courses not taught during 2013-2014
 ⊕ Periodic courses taught during 2013-2014
- ⊗ Optional
 ⊙ Periodic courses not taught during 2013-2014
 † Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

3 courses among :

						Year	
						1	2
⊗ LLSMF2011	Knowledge Management (in English)	Françoise de Viron	30h	5 Credits	2q	x	x
⊗ LLSMS2007	E-Marketing (in English)	Anne-Cécile Jeandrain	30h	5 Credits	2q	x	x
⊗ LLSMS2115	E-Management (in English)	Olivier de Broqueville	30h	5 Credits	2q	x	x
⊗ LLSMS2096	Supply Chain Management (in English)	Pierre Semal	30h	5 Credits	2q	x	x
⊗ LLSMF2107	Strategic Management of Information Systems (in English)	Philippe Guillaume, Jean Vanderdonck (coord.)	30h	5 Credits	2q	x	x

LLN - SOURCING AND PROCUREMENT : GSK BIOLOGICALS PARTNERSHIP [15.0]

- Mandatory
 △ Courses not taught during 2013-2014
 ⊕ Periodic courses taught during 2013-2014
- ⊗ Optional
 ⊙ Periodic courses not taught during 2013-2014
 † Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
○ LLSMS2036	Supply Chain Procurement (in English)	Per Joakim Agrell, Constantin Blome	30h	5 Credits	2q	x	x

						Year	
						1	2
○ LLSMS2037	Sourcing Strategy (in English)	Constantin Blome, Lieven Quintens	30h	5 Credits	2q	x	x
○ LLSMS2038	Procurement organisation and scope (in English)	Constantin Blome, Andreas Norrman	30h	5 Credits	2q	x	x

LISTE DES OPTIONS NAMUR

NAMUR - FINANCE 1 : NATIONAL AND INTERNATIONAL FINANCIAL MARKETS [15.0]

- Mandatory
 △ Courses not taught during 2013-2014
 ⊕ Periodic courses taught during 2013-2014
- ☒ Optional
 ⊖ Periodic courses not taught during 2013-2014
 †† Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
○ NELFI2400	Portfolio theory and investment analysis	N.	30h	5 Credits	1q	x	x
○ NELFI2403	International financial management	N.	30h	5 Credits	1q	x	x
○ LECON2833	Finance de marché empirique (M833 - P Giot)	N.	30h	5 Credits	1q	x	x

NAMUR - FINANCE 2 : FINANCIAL MARKETS AND FINANCIAL ASSET MANAGEMENT [15.0]

- Mandatory
 △ Courses not taught during 2013-2014
 ⊕ Periodic courses taught during 2013-2014
- ☒ Optional
 ⊖ Periodic courses not taught during 2013-2014
 †† Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
○ NELFI2402	Derivative securities	N.	30h	5 Credits	2q	x	x
○ NELFI2405	Gestion des risques financiers	N.	30h	5 Credits	2q	x	x
○ NELFI2406	Introduction à la microstructure des marchés financiers	N.	30h	5 Credits	1q	x	x

NAMUR - MARKETING 1 : CONCEPTS, METHODS AND STRATEGIES [15.0]

- Mandatory
 △ Courses not taught during 2013-2014
 ⊕ Periodic courses taught during 2013-2014
- ☒ Optional
 ⊖ Periodic courses not taught during 2013-2014
 †† Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
○ NELMA2407	Marketing Intelligence ("engineering")	N.	30h	5 Credits	1q	x	x

						Year	
						1	2
○ NELMA2408	Consumer behavior	N.	30h	5 Credits	1q	x	x
○ NELMA2409	Marketing strategies	N.	30h	5 Credits	1q	x	x

NAMUR - MARKETING 2 : MARKETING-MIX DECISIONS [15.0]

- Mandatory
 △ Courses not taught during 2013-2014
 ⊕ Periodic courses taught during 2013-2014
- ☒ Optional
 ⊖ Periodic courses not taught during 2013-2014
 †† Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
○ NELMA2410	New product development	N.	30h	5 Credits	2q	x	x
○ NELMA2411	Retail management & e-commerce	N.	30h	5 Credits	2q	x	x
○ NELMA2412	Marketing communications	N.	30h	5 Credits	2q	x	x

NAMUR - MANAGEMENT SERVICES 1 : FUNCTIONAL ASPECTS [15.0]

- Mandatory
 △ Courses not taught during 2013-2014
 ⊕ Periodic courses taught during 2013-2014
- ☒ Optional
 ⊖ Periodic courses not taught during 2013-2014
 †† Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
○ NELMS2413	Marketing des services et des loisirs	N.	30h	5 Credits	1q	x	x
○ NELMS2414	Service Management and Operations	N.	30h	5 Credits	1q	x	x
○ NELMS2415	Gestion des relations interpersonnelles	N.	30h	5 Credits	1q	x	x

NAMUR - MANAGEMENT SERVICES 2 : CROSS-CUTTING ASPECTS [15.0]

- Mandatory
 △ Courses not taught during 2013-2014
 ⊕ Periodic courses taught during 2013-2014
- ☒ Optional
 ⊖ Periodic courses not taught during 2013-2014
 †† Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
○ NELMS2416	Services research	N.	30h	5 Credits	2q	x	x
○ NELMS2417	Droit des services et de la distribution	N.	30h	5 Credits	2q	x	x
○ NELMS2418	Gestion de la Relation Client (GRC)	N.	30h	5 Credits	2q	x	x

Alternatives

- > [Master in International Management \(CEMS MIM\)](#) [en-prog-2013-gesm2m-liag231r]
 > [LLN - Track CFA : Financial Management](#) [en-prog-2013-gesm2m-liag235r]

MASTER IN INTERNATIONAL MANAGEMENT (CEMS MIM) [139.0]

- Mandatory
 △ Courses not taught during 2013-2014
 ⊕ Periodic courses taught during 2013-2014
 ✘ Optional
 ⊖ Periodic courses not taught during 2013-2014
 † Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Students selected in the first term of the Master 1 will start CEMS Master in International Management in the second term of Master 1. The CEMS MIM programme contains a total of 139 credits and is divided as follows : Master 1 (60 credits) and Master 2 (79 credits).

Year

1 2

o CEMS/SG - Master 1 (60 credits)

1st term (30 credits): students follow a regular programme i.e. : - 1 course on Corporate Social Responsibility (5 credits) - Professional focus courses (10 credits) - 1 option (15 credits). 2nd term : students join the CEMS MIM programme and take the following activities :

o CEMS/SG : designed option (15 credits)

4 designated CEMS courses among :

✘ LLSMS2115	E-Management (in English)	Olivier de Broqueville	30h	5 Credits	2q	x	
✘ LLSMS2111	International Business (in English)	Christophe Brognaux, Sunita Malhotra, Frédéric Pouchain	30h	5 Credits	2q	x	
✘ LLSMS2108	International Financial Management (in English)	Denis Knaepen	30h	5 Credits	2q	x	
✘ LLSMS2109	International Marketing Management (in English)	Isabelle Schuiling	30h	5 Credits	2q	x	

o CEMS/SG - Option : Elective Language Course (5 credits)

1 language course to be chosen from the list below. If you wish to follow other language courses (Arabic, Chinese, French as foreign language, Italian, Japanese, Portuguese, Russian, Turkish ...), please check on www.uclouvain.be/202345.

✘ LANGL2092	Advanced English for CEMS	Brigitte Loosen, Colleen Starrs (coord.)	20h+10h	5 Credits	2q	x	
✘ LNEER2601	Seminar of professional integration: Dutch - upper-intermediate level	N.	30h	5 Credits	△	x	
✘ LESPA2600	Séminaire d'insertion professionnelle - espagnol	Isabel Baeza Varela, Carmen Vallejo Villamor (compensates Isabel Baeza Varela)	30h	5 Credits	1q	x	
✘ LALLE2501	German - Seminar of professional integration, intermediate level	Caroline Klein, Ann Rinder (coord.)	30h	5 Credits	1+2q	x	

o CEMS/SG Internship OR 2 courses (10 credits)

This internship (LLSMD2915 Internship (in a company abroad or not, see CEMS rules). Students who are unable to complete the internship before the end of the first year must replace it by two courses of professional focus. To gain the CEMS-MIM degree, they must complete their internship after the second year of LSM Master's programme.

o CEMS/SG - Master 2 (79 credits)

79 credits including a master's thesis and seminar of 20 credits. (See core Courses of Master Arts in Management).

o CEMS/SG Master 2 - 1st term (33 credits)

The programme is made up of 33 credits as follows :

o CEMS/SG Block Seminar (3 credits)

● LCEMS2341	Block Seminar	N.		3 Credits			x
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Year

1 2

o CEMS/SG courses - Master 2 - 1st term (30 credits)

o LLSMS2116	Innovation and Corporate Strategy (in English)	Benoît Gailly	30h	5 Credits		x	x
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o CEMS/SG - Designed courses - Elective courses (25 credits)

First term of Master 2 may take place at LSM or abroad. For students who stay at LSM have to choose 5 credits among CEMS designed courses and/or CEMS elective courses (list on www.uclouvain.be/396516).

o CEMS/SG - Master 2 - 2nd Term (26 credits)

The programme is made up of the following 26 credits :

o CEMS/SG - Responsible Global Leadership Seminar (1 credits)

o LCEMS2343	Responsible global Leadership Block Seminar	N.	30h	1 Credits	2q		x
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o CEMS/SG courses - Master 2 - 2 Term (20 credits)

o LLSMS2117	Business Project	Christophe Lejeune	30h	15 Credits	2q		x
o LLSMS2065	Seminar in Cross Cultural Competences and Management (in English)	Ina Aust-Gronarz, Marie-Thérèse Claes, Sunita Malhotra	30h	5 Credits	2q		x

o CEMS/SG elective and designed courses (5 credits)

Second term of Master 2 may take place at LSM or abroad. Students who stay at LSM have to choose 5 credits among CEMS designed courses and/or CEMS elective courses (list on www.uclouvain.be/396516).

LLN - TRACK CFA : FINANCIAL MANAGEMENT [120.0]

● Mandatory

△ Courses not taught during 2013-2014

⊕ Periodic courses taught during 2013-2014

⊗ Optional

⊖ Periodic courses not taught during 2013-2014

‡ Two years course

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This programme in "Financial Management" is offered to students in Master 120 in Management. Track CFA is a specific track in Advanced Finance. For access conditions, please check on www.uclouvain.be/421878.

Year

1 2

o CFA - Core Course (60 credits)

A core Courses of 6 mandatory courses (6x5 credits), an internship (8+2 credits) and a master's thesis (18+2 credits).

o CFA : Core Courses (30 credits)

● LANGL2091	Seminar of Business English	N.	30h	5 Credits	1q	x
● LLSMS2099	Corporate Social Responsibility (in English)	Ina Aust-Gronarz, Valérie Swaen	30h	5 Credits	1q	x
● LLSMS2100	Advanced finance (in English)	Sophie Béreau, Leonardo Iania	30h	5 Credits	1q	x
● LLSMS2101	Management Accounting (in English)	Gerrit Sarens	30h	5 Credits	2q	x
● LLSMS2102	Advanced Marketing (in English)	Valérie Swaen	30h	5 Credits	2q	x
● LLSMS2103	Advanced Strategic Management (in English)	Guilhem Bascle	30h	5 Credits	2q	x

o CFA - Internship (10 credits)

The internship must be realised in term 2 of Master 2.

● LLSMD2915	Stage avec accompagnement	N.		8 Credits		x
● LLSMD2095	Séminaire d'accompagnement du stage	John Cultiaux, Françoise de Viron, Nathalie Delobbe, Thomas Périlleux (coord.), Mathieu Van Vyve	15h	2 Credits	2q	x

o CFA - Master Thesis (20 credits)

The sessions of the master's thesis seminar spread over the 2 years of Master. However, the seminar is credited in Master 2 : Mandatory registration on iCampus as from Master 1.

● LLSMD2901	Final Master's Thesis	N.		18 Credits		x
● LLSMD2094	Master's Thesis Seminar	Céline Brandt, Chantal de Moerloose, Robert Peirce	30h	2 Credits		x

o CFA - Options (60 credits)**o LLN - CFA : Asset Management (15 credits)**

● LLSMS2212	Portfolio Management	Christophe Dispas	30h	5 Credits	2q	x
● LLSMS2213	Equity & Fixed Income	Bruno Colmant, Leonardo Iania	30h	5 Credits	1q	x
● LLSMS2017	International Accounting Standards (in English)	Bruno Colmant	30h	5 Credits	1q	x

o LLN - CFA : Risk Management (15 credits)

● LLSMS2019	Risk Management of Financial Institutions (Part 1) (in English)	Luc Henrard	30h	5 Credits	2q	x
● LLSMS2215	Derivative Securities	Leonardo Iania	30h	5 Credits	1q	x
● LLSMS2020	Risk Management of Financial Institutions (Part 2) (in English)	Luc Henrard	30h	5 Credits	2q	x

o ICHEC - CFA : Advanced Financial Analysis (15 credits)

This option (co-organised LSM-ICHEC) must be followed at ICHEC at Brussels.

							Year	
							1	2
○ LICHE2210	Econometrics and forecasting	N.	30h	5 Credits	1q		x	
○ LICHE2230	Advanced Financial Analysis and Reporting	N.	30h	5 Credits	1q		x	
○ LICHE2240	Ethics in Finance	N.	30h	5 Credits	1q		x	

o LLN - CFA : Elective Courses (15 credits)

3 courses among :

⊗ LLSMF2009	Taxation (in French)	Marcel Gérard	30h	5 Credits	1q		x
⊗ LLSMS2012	National and International Markets (in French)	Hervé Van Oppens	30h	5 Credits	1q		x
⊗ LLSMS2018	European Corporate Governance (in English)	Karine Cerrada Cristia (coord.), Philippe Lambrecht	30h	5 Credits	1q		x
⊗ LLSMS2060	European Economic Policy (in English)	Jean-Christophe Defraigne, Didier Reynders	30h	5 Credits	1q		x
⊗ LLSMS2061	Corporate Strategy in Europe (in English)	Benoît Gailly	30h	5 Credits	1q		x
⊗ LLSMS2090	Auditing (in English)	Gerrit Sarens	30h	5 Credits	1q		x
⊗ LSPRI2040	Public Management: Strategies, Organization and Management Control	Christian de Visscher	30h	5 Credits	1q		x

